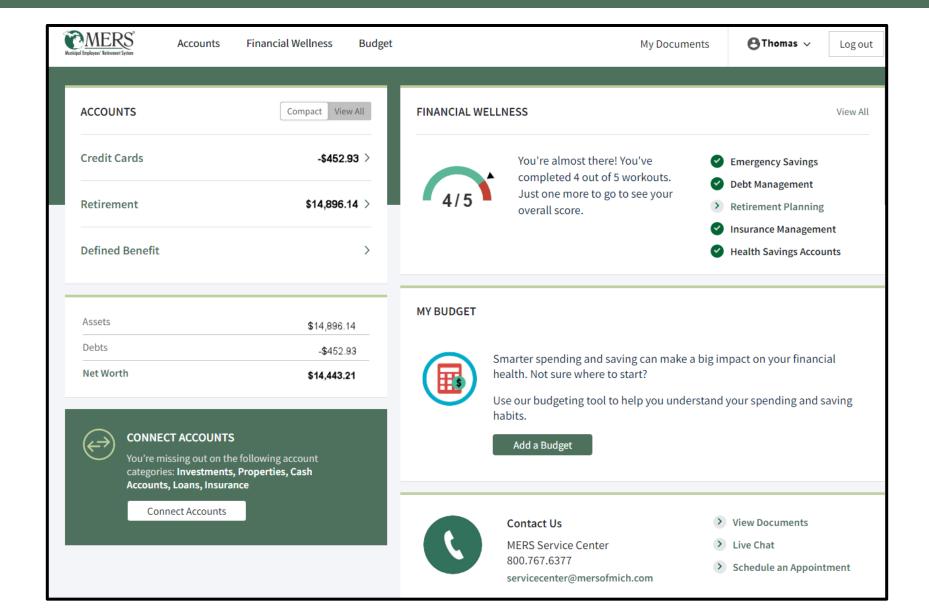


# 25 Retirement Preparation Do's & Don'ts

Angie Schrauben, MERS Benefit Education Specialist Andrew Smith, MERS Benefit Education Specialist



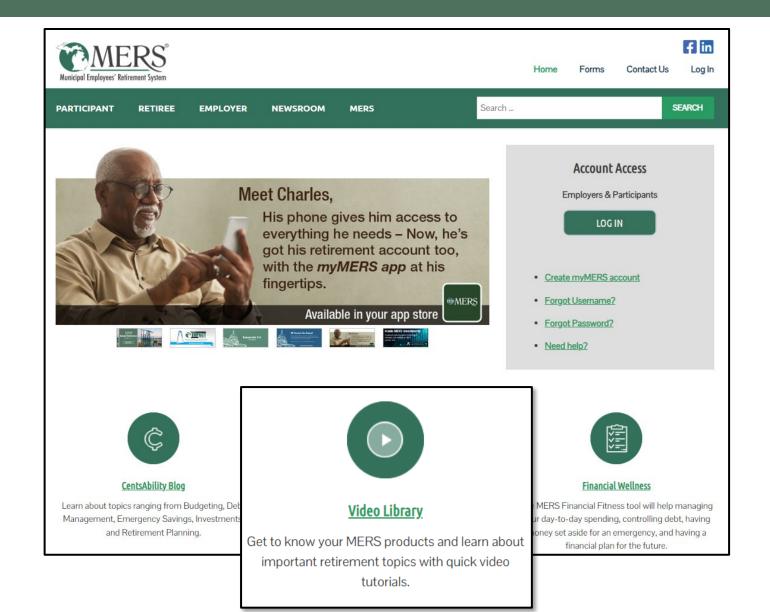
## 1) Do Have a Retirement Strategy







### (17) 2) Don't Pass Up Education Opportunities







## 3) Do Know How Much You Need in Retirement?



A general rule of thumb is to save



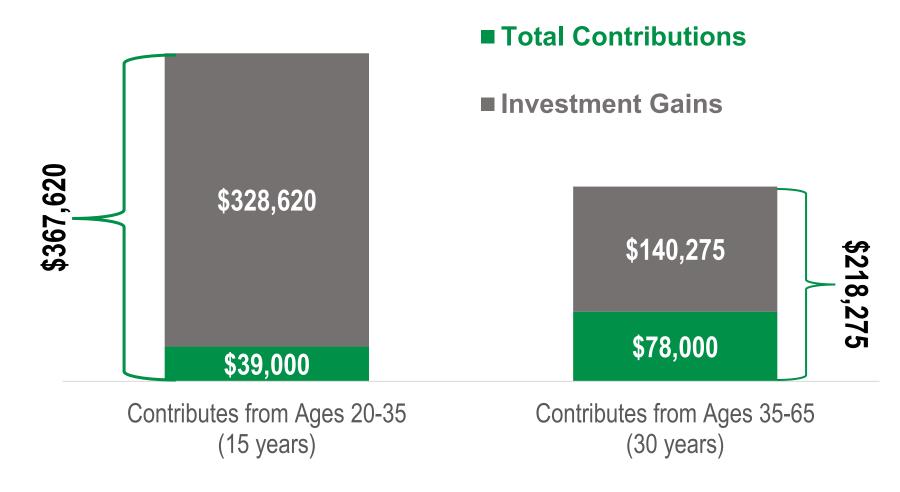
of your pre-retirement income

For example, if your salary the year before retirement is \$75,000 you need \$60,000 for each year of retirement saved up

If you plan to retire at age **65** and expect to live to at least 90 years of age, you'd need **\$1.2 million** in savings



#### 4) Don't Wait to Get Started

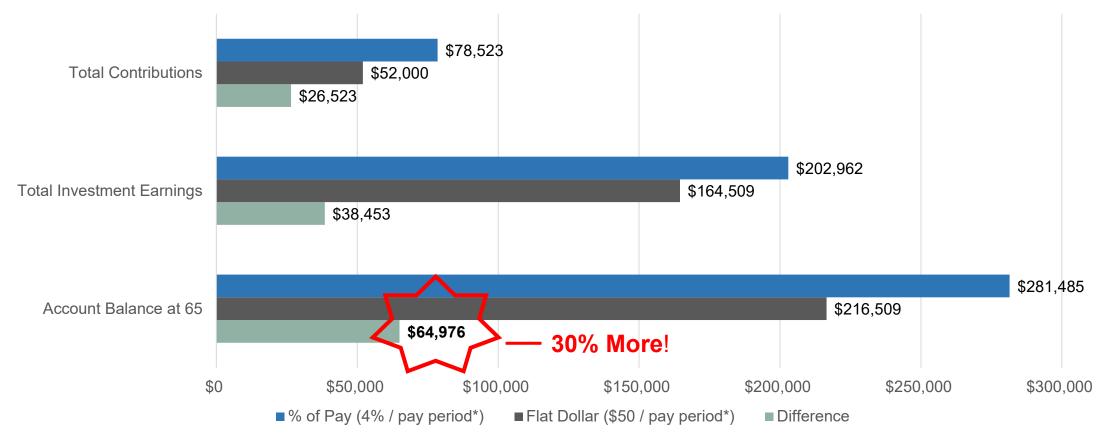




## **6** 5)

## 5) Do Contribute a Percentage

Contributing a percentage of pay versus a flat dollar amount can result in a higher account balance at retirement.





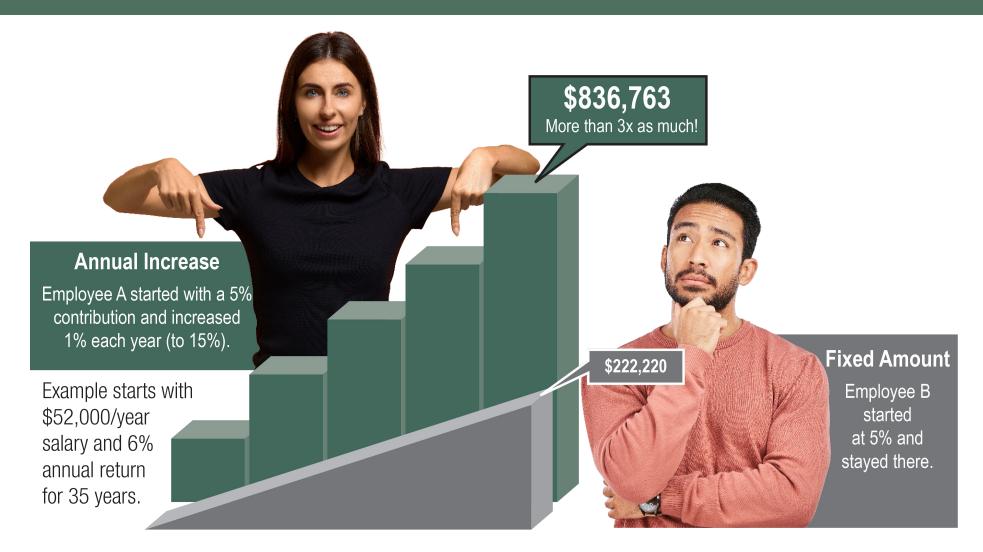
## 6) Do Increase Contributions







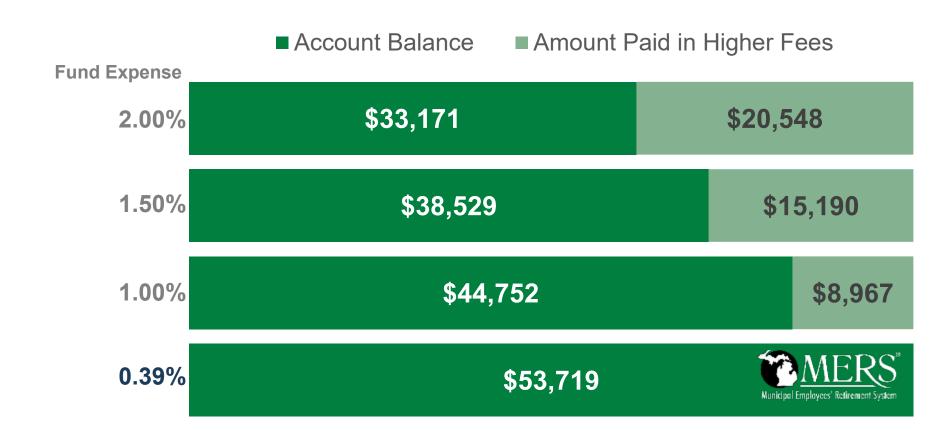
## Do Increase Contributions, cont'd





## 7) Don't Pay Too Much in Fees

Growth of \$10,000 over 30 years (after fund expenses)





# 8) Do Choose the Right Investments





#### **MERS Investment Menu**

1

#### Do it for me

Fully diversified target date funds that automatically adjust over time

2

#### Help me do it

Prebuilt portfolios that are monitored and rebalanced quarterly

3

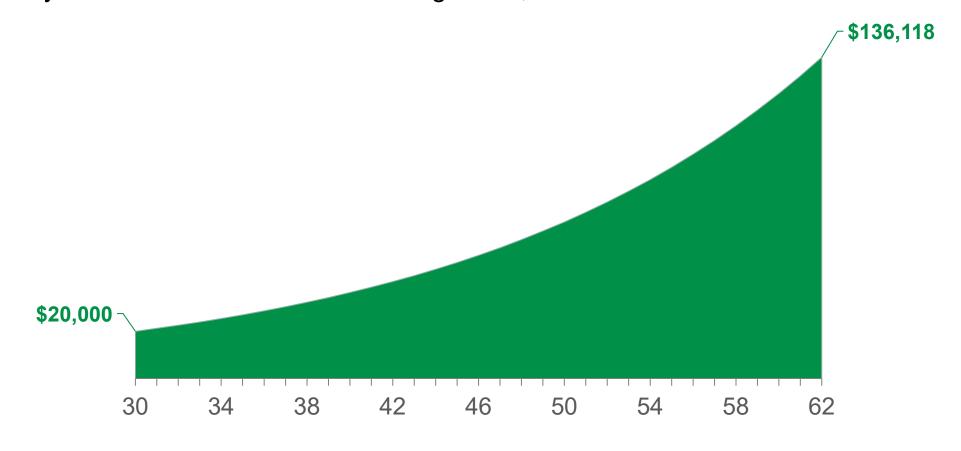
#### I'll do it myself

Personal choice retirement account to access funds outside of MERS



## 9) Don't Take a Loan from Your Retirement

Effect on your account balance when taking a \$20,000 loan

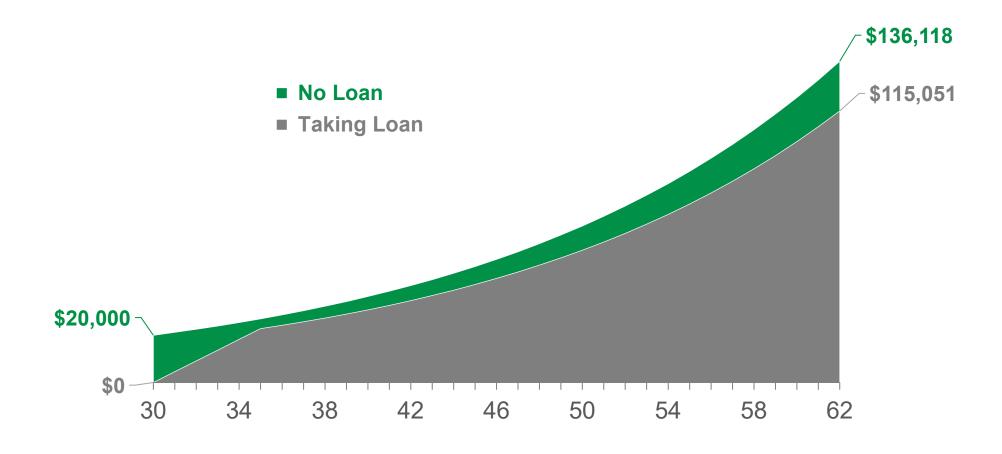






#### 📭 Don't Take a Loan from Your Retirement, cont'd

Effect on your account balance when taking a \$20,000 loan





## 10) Don't Cash Out Accounts Between Jobs

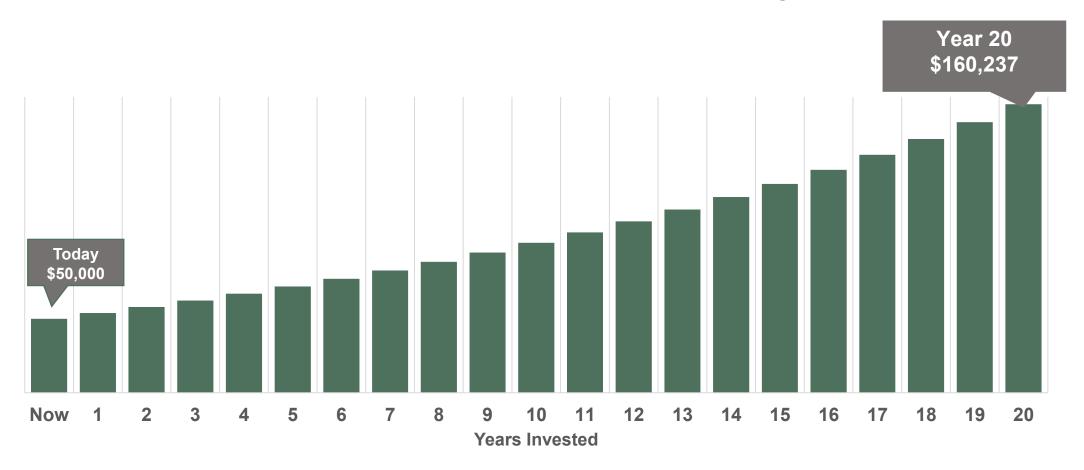
Effect of early withdrawal of a defined contribution plan balance of \$50,000

Taxes/Penalties Owed	Assumed Rate	Amount
Federal Income Tax	22%	\$11,000
State Income Tax	4%	\$2,000
Early Withdrawal Penalty	10%	\$5,000
Total Taxes/Penalties You Pay:		\$18,000
Amount You Receive:		\$32,000



#### Impact of Keeping Your Money Invested

#### **Potential Future Value of Retirement Savings**







#### 11) Don't Prioritize Education Savings Over Retirement

- There are more options to pay for college than there are for retirement (i.e., scholarships, grants, student loans).
- It's easier to pay off student loans than it is to work in retirement.
- Student loan interest rates are often less than investment returns.
- Adult children will be less likely to have to support parents as they age.





## 12) Do Plan for Medical Expenses

The average 65-year-old couple retiring in 2024 should plan to spend \$395,000

for out-of-pocket health care expenses in retirement

Source: Milliman This example assumes couple is enrolled in Medicare Parts A, B, D and Medigap.





## 13) Do Calculate How Long Retirement Will Be

	65-year-old Male	65-year-old Female	65-year-old Couple*
Life Expectancy	86 years	88 years	92 years
Target Age to Save For	91 years	93 years	97 years

"Target Age to Save For" is the life expectancy age plus 5 years to reduce the chance of running out of assets to draw down.



Source: https://www.longevityillustrator.org/calculator, using the 2017 Social Security Administration mortality table, with future mortality improvement using the Society of Actuaries RP-2019 scale, for an individual of "average health" and a "non-smoker."



#### 14) Don't Retire Too Early

#### Disadvantages:

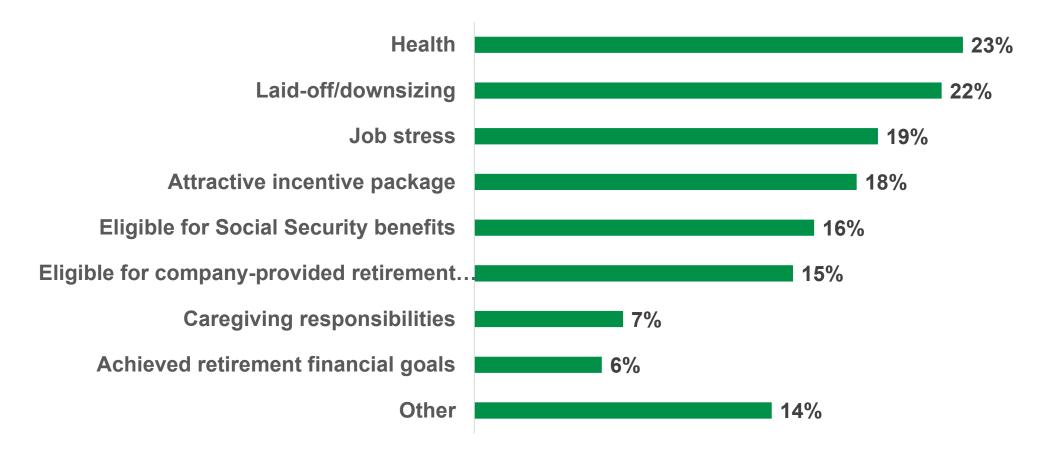
- Less time to save
- More years to fund
- Social Security benefits could be greatly reduced depending on when you decide to or need to draw
- Insurance gap





#### 15) Don't Believe You'll Continue Working

A recent survey asked people why they retired earlier than expected.\*







#### 16) Don't Assume You'll Work in Retirement

Approximately **57%** of Americans indicated they expect to work in retirement\*. However, much like expectations to continue working before retirement, this is not always possible.



**Health Issues** 



Age discrimination



Lack of job opportunities



Experiencing burnout or feeling overwhelmed



Balancing work and leisure time

#### (17) 17) Don't Invest Too Conservatively

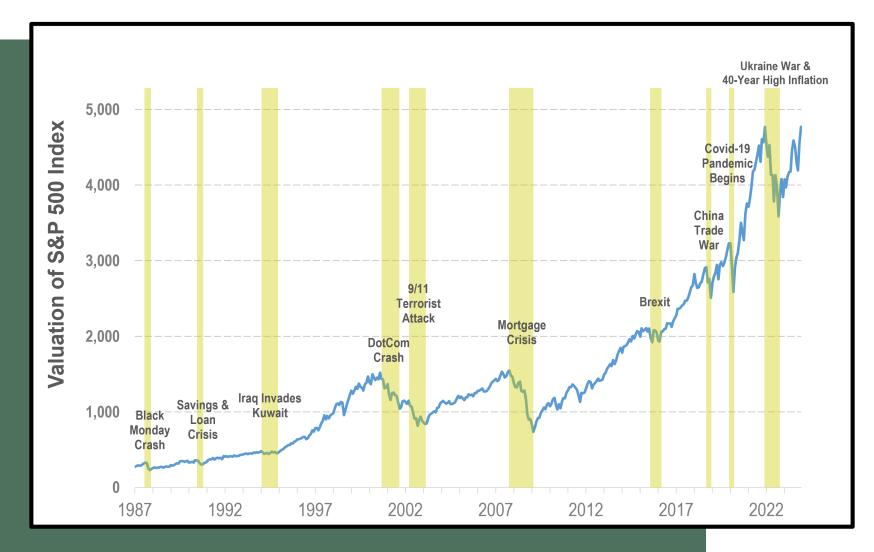
How long would monthly payments last?





This example assumes a participant retires at age 60 and draws down a \$500,000 account balance by taking a \$2,000 monthly payment, adjusting it upward with inflation at 3.0% each year.

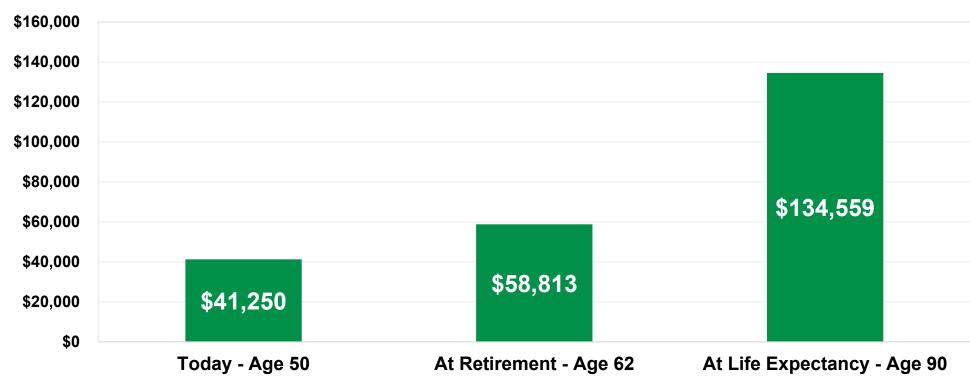
#### **History of Market Volatility**



## 18) Do Consider Inflation

Inflation has a big impact on the amount you will need to meet your income needs in retirement.

#### **Example - Effect of Inflation on Annual Retirement Savings Needs**





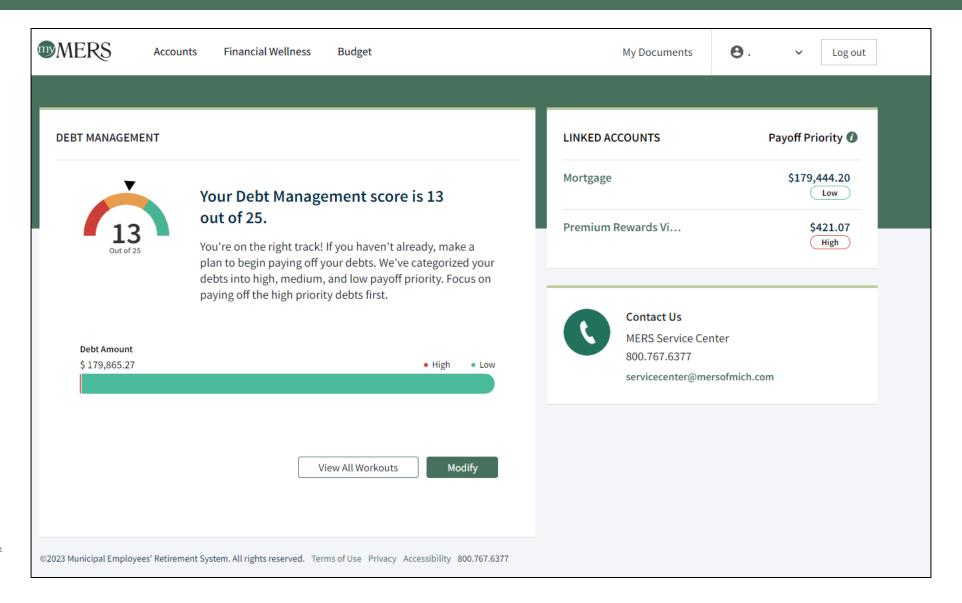
This example assumes a current age of 50 with an annual salary of \$55,000, an income replacement goal of 75%, a retirement age of 62 and a life expectancy of 90. Also assumes an annual inflation rate of 3%.

25

19) Don't Have Unrealistic Expectations for Retirement

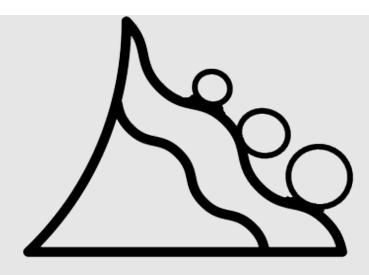


## 20) Do Pay Off Debt Before Retiring





#### Choose a Plan that Works for You



#### **Snowball Method**

Pay off smallest debts first, then work your way through the biggest debts



#### **Avalanche Method**

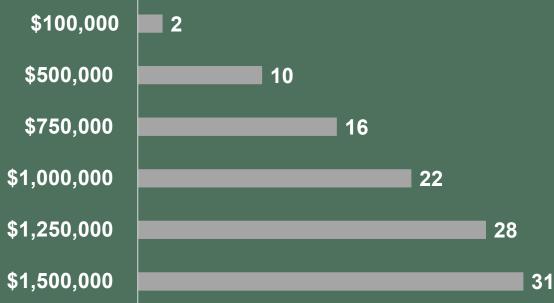
Start by paying off debts with the highest interest rate, then work your way down to debts with low-to-no interest



#### 21) Don't Burn Through Your Retirement Account

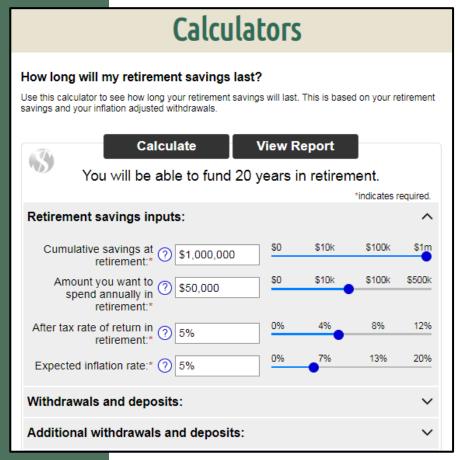






Example assumes an annual withdrawal rate of \$50,000/year, a 6% rate of return and a 5% inflation rate

#### MERS resources can help!





## ( 22) Don't Stress About Starting Late

#### Strategies to help you get on track

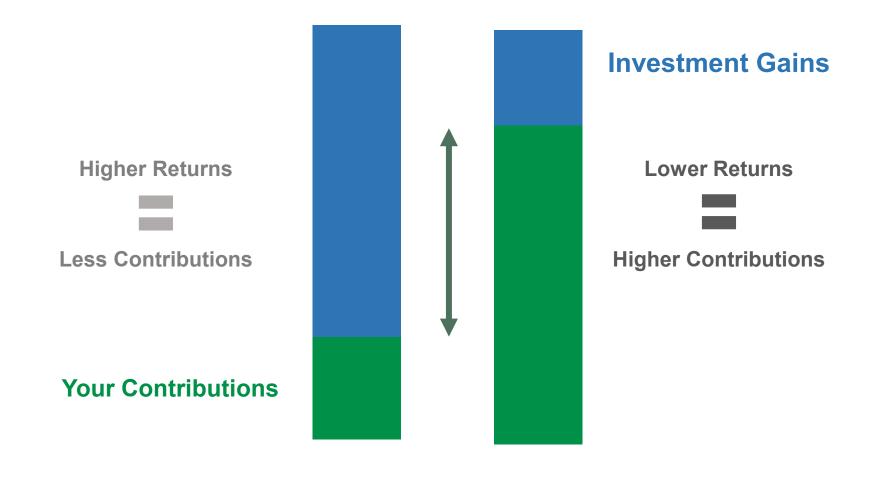


Make "catch-up" contributions

Reduce expenses in retirement

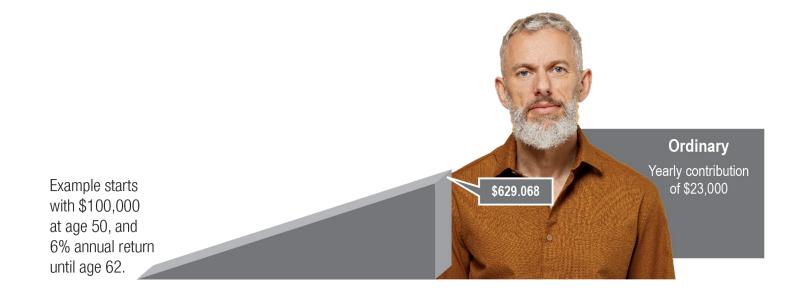


#### Strategy 1: Consider Your Investment Risk





### **Strategy 2: Make Catch-Up Contributions**



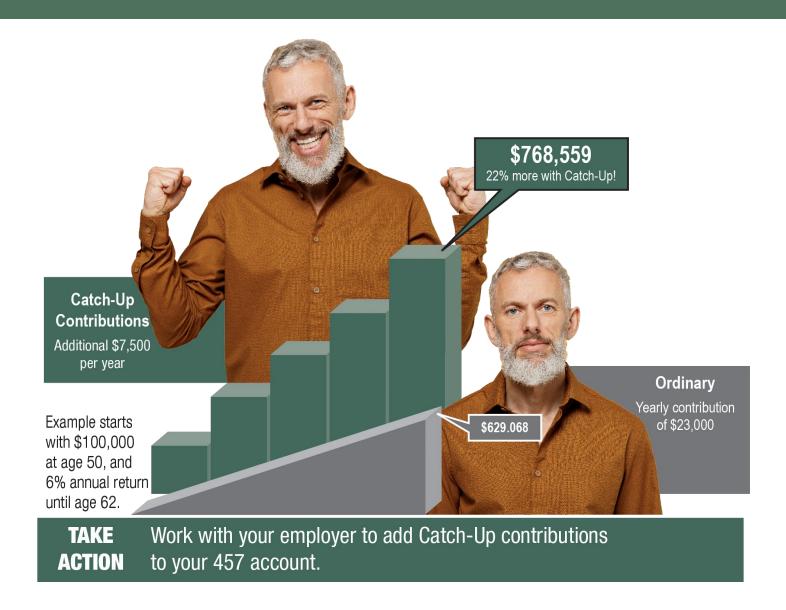


#### Make Catch-Up Contributions, cont'd





#### Make Catch-Up Contributions, cont'd

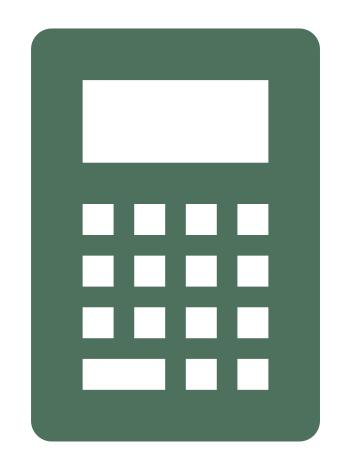




### Strategy 3: Reduce Expenses in Retirement

\$75,000 x 80% \$60,000

Savings Goal: \$425,000



\$75,000 x 75% \$56,250

New Savings Goal: \$275,000



### Do Learn About Social Security

www.ssa.gov







#### **FAQs**

Get answers to frequently asked questions about Social Security.



#### **Retirement Estimator**

Calculate your benefits based on your actual Social Security earnings record.



#### my Social Security

Check out your Social Security Statement, change your address & manage your benefits online today.









## 25) Do Review Retirement Plan with Your Spouse

- Discuss details of your retirement plan(s)
- Make sure you are both taking advantage of an employer match, if available
- Compare investment options and fees
- Discuss pension payment options, if applicable

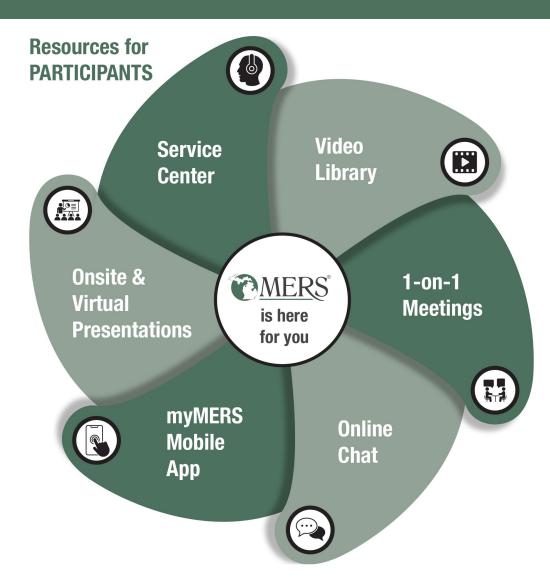


## **Key Resources** and **Takeaways**





### Resources





## Key Takeaways

Create your myMERS account

Create a **budget** and stick to it

Save, save, save!











Attend educational events

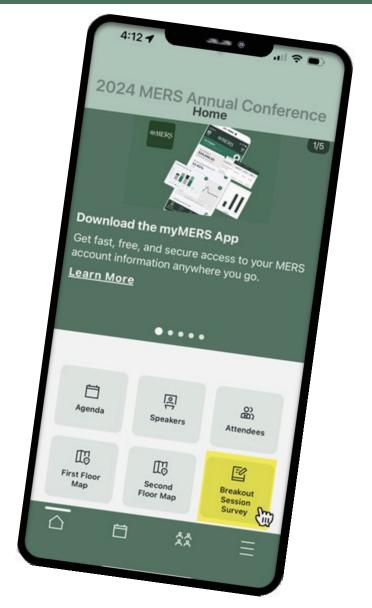
Work on **paying down debt** 



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## **MERS of Michigan**

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800.767.6377

www.mersofmich.com



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